
Techno-economic Simulation of Costs and Revenues in coarse- grained CoS enabled NGNs

**ITG-FG 5.2.3 - Next Generation Networks
21. Sitzung am 14.03. 2010 – Eschborn**

Thomas Martin Knoll

Chemnitz University of Technology

Communication Networks

Phone 0371 531 33246

Email knoll@etit.tu-chemnitz.de

Outline

1. Motivation -> CoS concept
2. NGN network model
(Impact guessing + Considerations)
3. Business-Modelling software
4. Survey on critical / interesting issues

Motivation

“NG Internet” carries all services?

- Service merging onto one common platform requires service class differentiation to meet the respective QoS requirements.
- The traditional approach of synchronous transmission of QoS critical services and packet-based networking for the rest is meant to be too costly.
- Cost reduction and enabling of new services through the upcoming “NGN merger” is the main argument.

Motivation

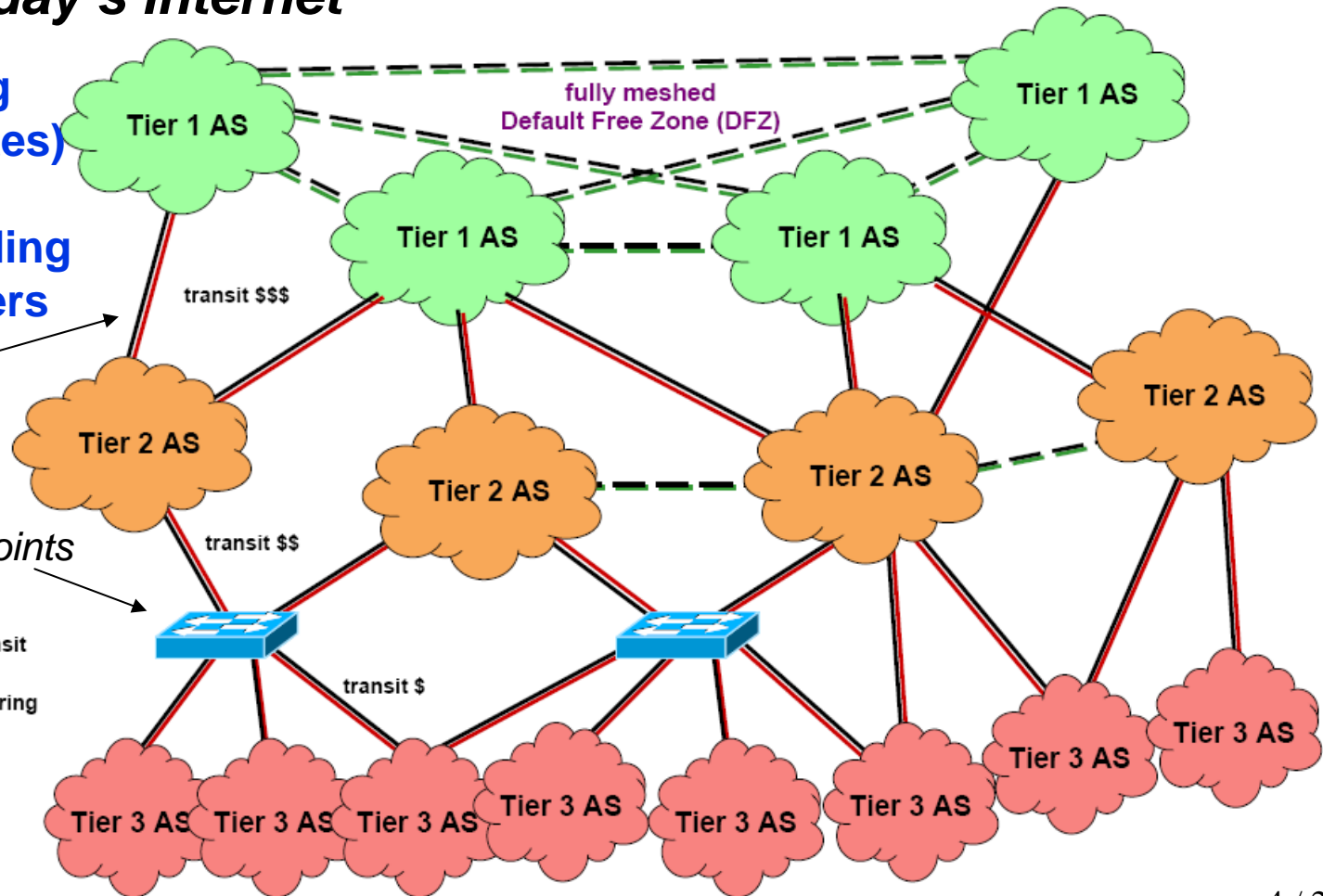
Layout of today's Internet

**BGP signalling
(routes & attributes)**
+
**IP packet forwarding
between providers**

*Interconnection
Transit / Peering*

*Internet Exchange Points
IXP*

— transit
- - - peering



Motivation → Concept: Proposed Improvements

Proposed Improvements → Inter-AS CoS

- **Provides knowledge** about the available traffic separations and markings. **Cross-layer mapping & transitive Cross-domain signalling** is a novel feature.
- Enables **marking adoption** (and possibly route selection) **without guarantees**.
- Fair **signalling of class overload** limitations and **excess traffic handling** with local scope
- **Twofold “free to join” concept** (single or combined usage):
 1. global class set + cross-layer marking signalling (transitive attribute)
 2. local class set + rate limitation signalling (between neighbours)

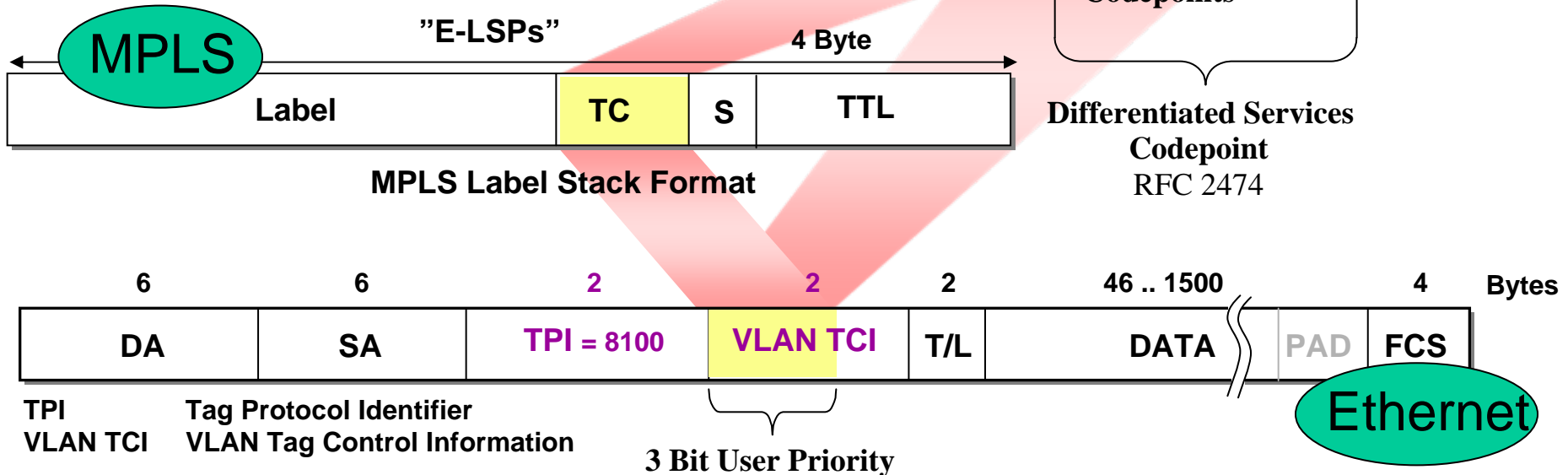
Traffic Separation and Simplicity is key

Further details: <http://archiv.tu-chemnitz.de/pub/2009/0165/>

Motivation → Concept: Part 1

Cross-Layer QoS mapping

- cross-domain tunnelling of customer traffic
 - consistent inter-layer QoS coupling
 - transparent transport

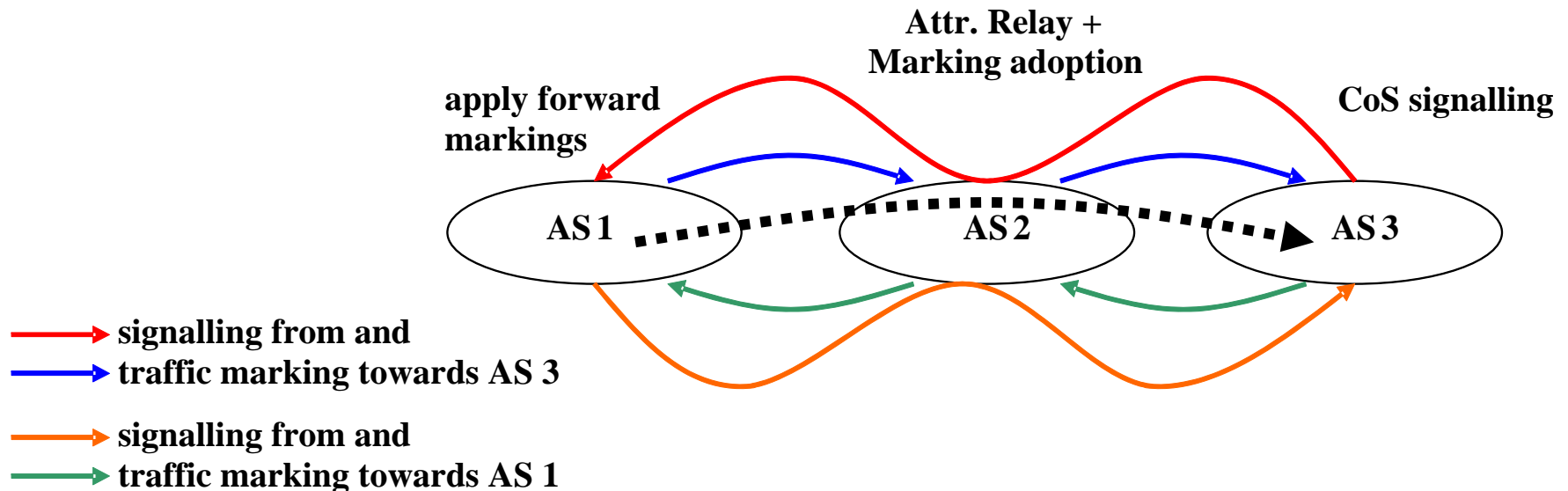


The aim is consistent classification and a consistent class-based forwarding behaviour on all layers of a transit traffic path.

Motivation → Concept: Part 2

Cross-Domain CoS signalling

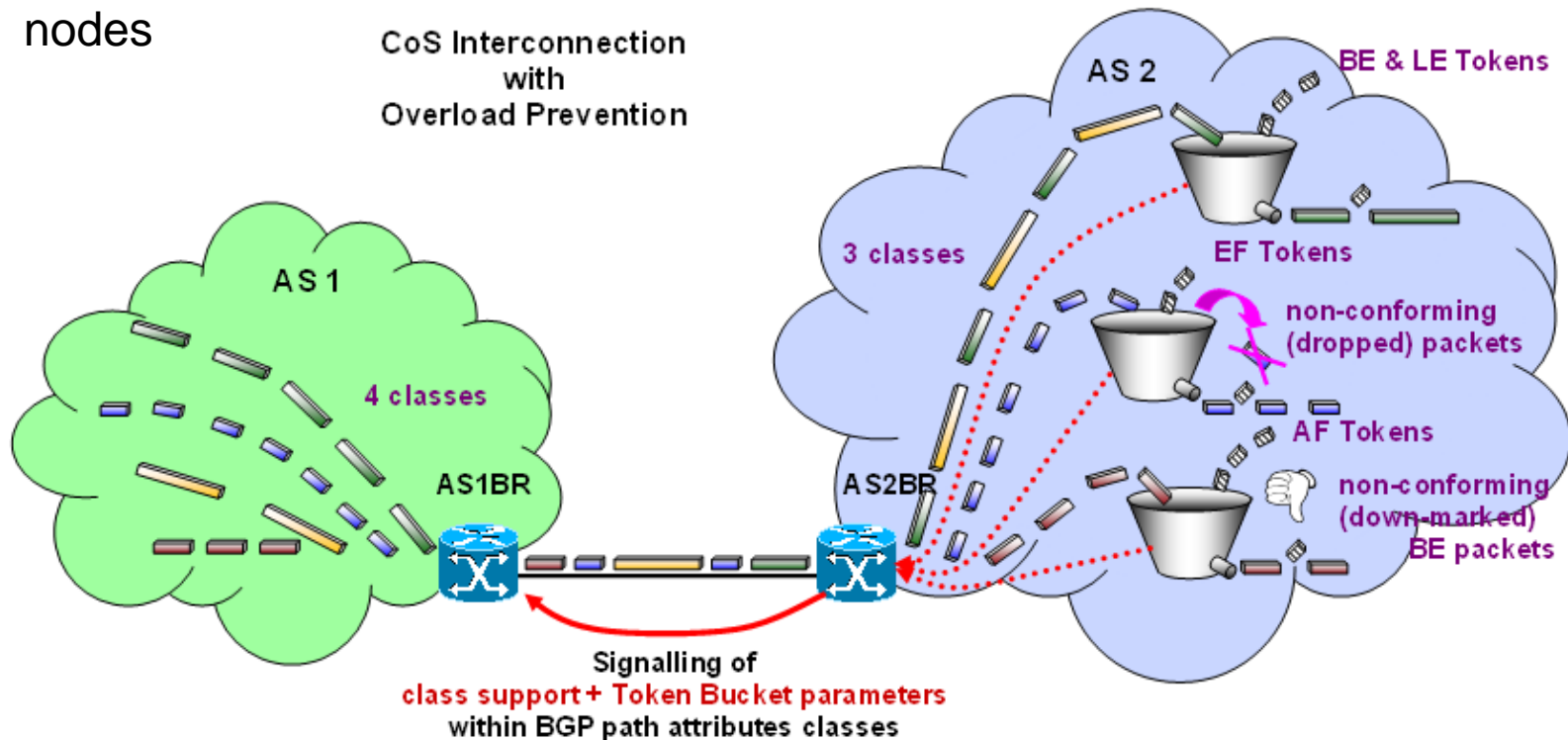
- **Upstream signalling of markings (transitive)**
 - original (originating AS) marking relayed unchanged
 - transit marking within each transit AS associated to original marking
 - ➔ close marking (and treatment) adoption
- **Downstream Traffic marking and forwarding**
 - forwarding along consistent chain of re-markings



Motivation → Concept: Part 3

CoS – Class Overload prevention (optional)

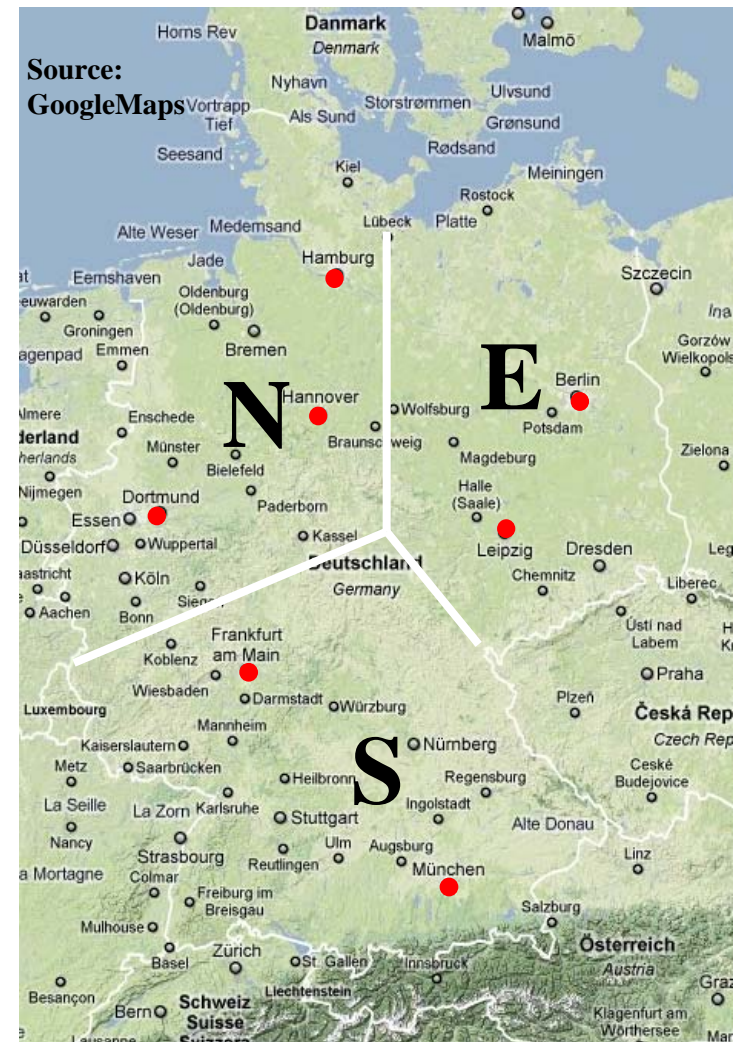
- Traffic separation and enqueueing into separate – prioritised – queues tempts users to **overload the higher priority classes**.
- **Limitation and punishment concept** using Token Bucket filter at ingress nodes



Model of a coarse grained NG Network

Network setup + assumptions

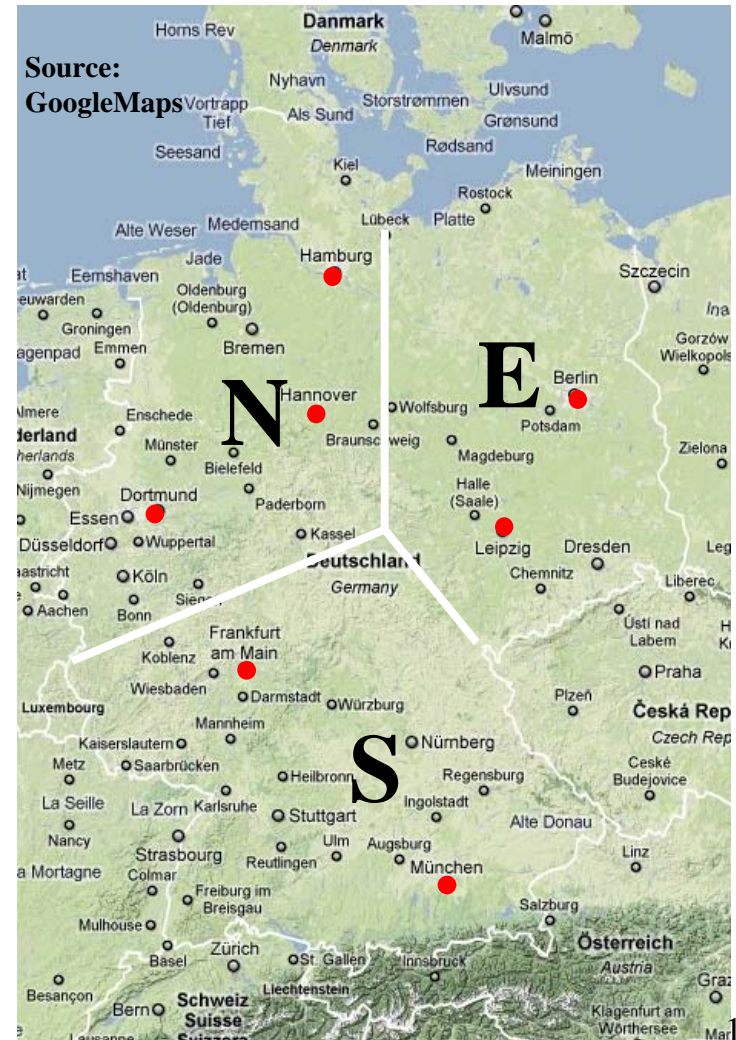
- German network with 3 regions and 7 major cities (star access + metro ring)
- Traffic separation into at most 4 classes (EF, AF, BE, LE)
- 5 access profiles offered with different tailoring of class shares
- Market shares and service penetrations are based on real inhabitant numbers and expected growth rates
- 10 year life cycle simulation
- Usage dependent technology base (1G...100G / copper ... fibre transition) per city
- CAPEX and OPEX costs as well as physical and financial lifetime of the resources are modelled



Model of a coarse grained NG Network (contd.)

Network setup + assumptions

- Class based interconnection with in/out and transit/peering differentiation
- Model allows for simulations and reporting of:
 - assumed market share development
 - resulting usage (traffic demand)
 - automatic resource installation and transition
 - operating expenditures (capital expenditures + operating costs)
 - transit/peering connection and volume dependent traffic costs
- End user tariffs and tariff feedback to demand models will be incorporated to encompass the income and revenue modelling as well.



Business-Modelling software

STEM (Strategic Telecoms Evaluation Model)



- STEM is an accelerated financial-modelling platform designed to manage the complexity inherent in the business modelling of service-provider functions



Business-Modelling software

Analysys STEM Model Editor - [Quick and easy business case - View 1]

File Edit View Element Data Dialogs Options Key STEM Help

Create business elements from a toolbar

Drag and drop to link elements

Follow prompts for inputs from menus:

Service elements capture demand and tariff assumptions which drive revenue

Connection, traffic and location-based dimensioning rules are shown as graphical links

Resource elements represent unit costs and build constraints for hardware, software, licences, buildings and human resources, and drive capex, depreciation and opex

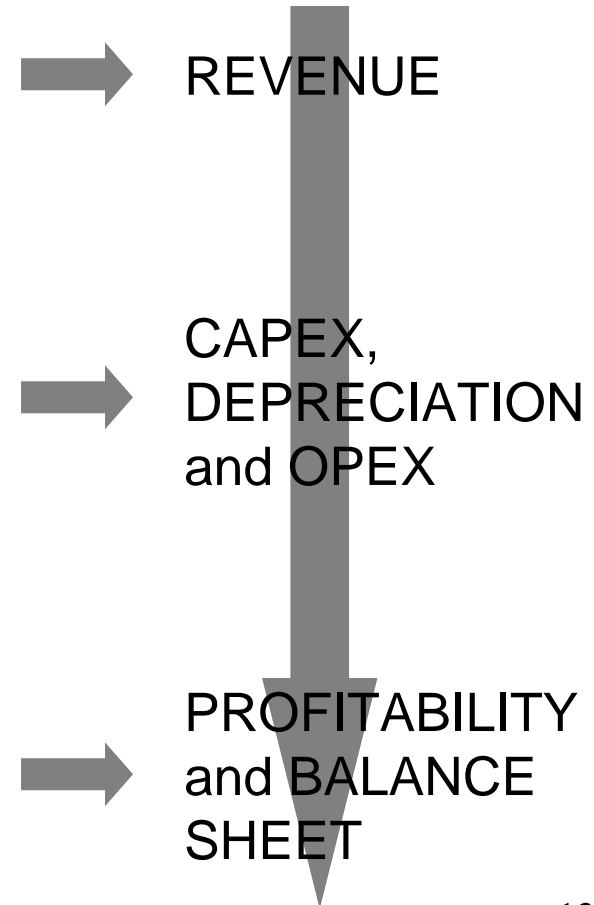
Access instant technical and financial results

Business-Modelling software

Consistent financial framework

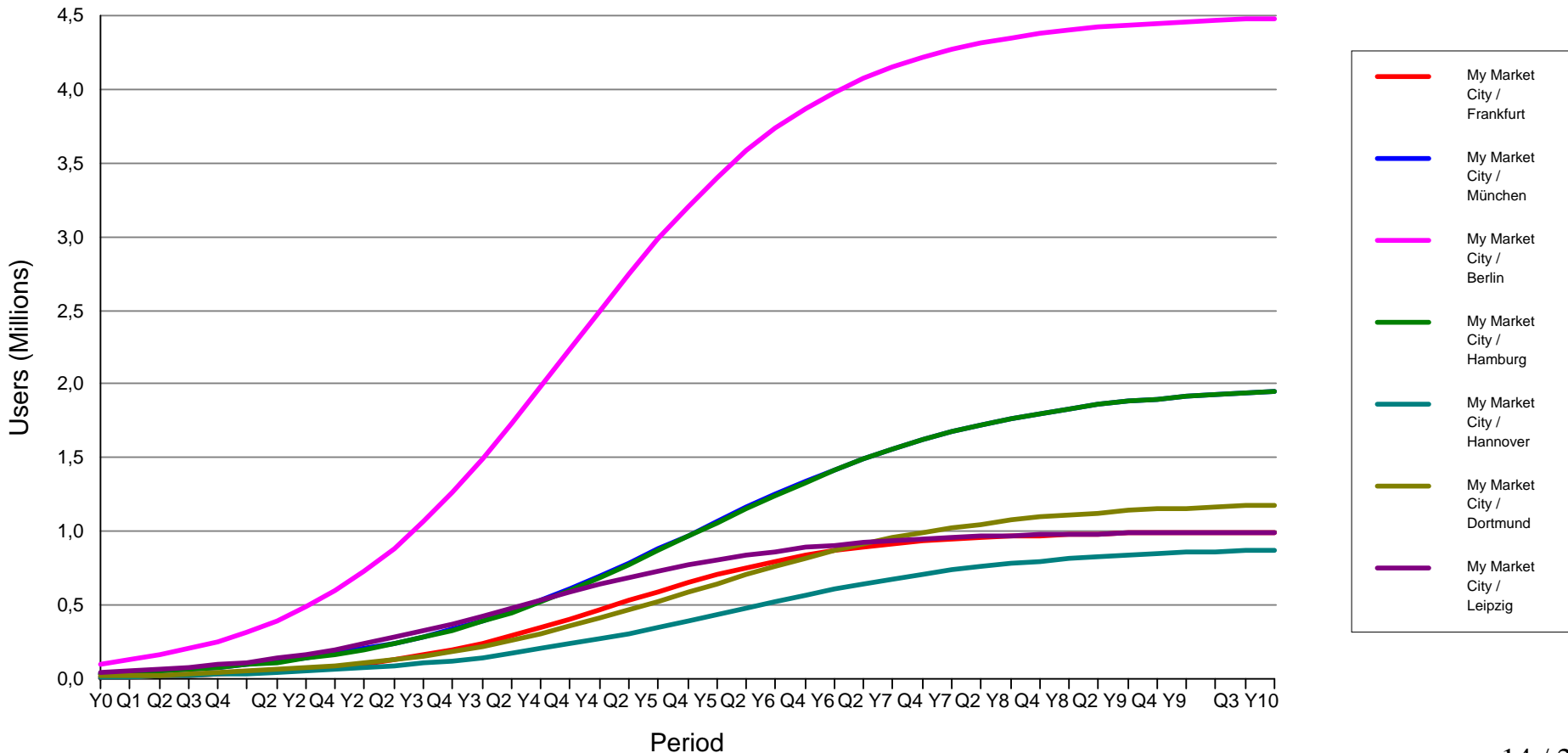
Measuring future profitability

- Service elements capture demand and tariff assumptions
- Resource elements represent unit costs and build constraints for hardware, software, licences, buildings and human resources
- Connection, traffic and location-based dimensioning rules are shown as graphical links



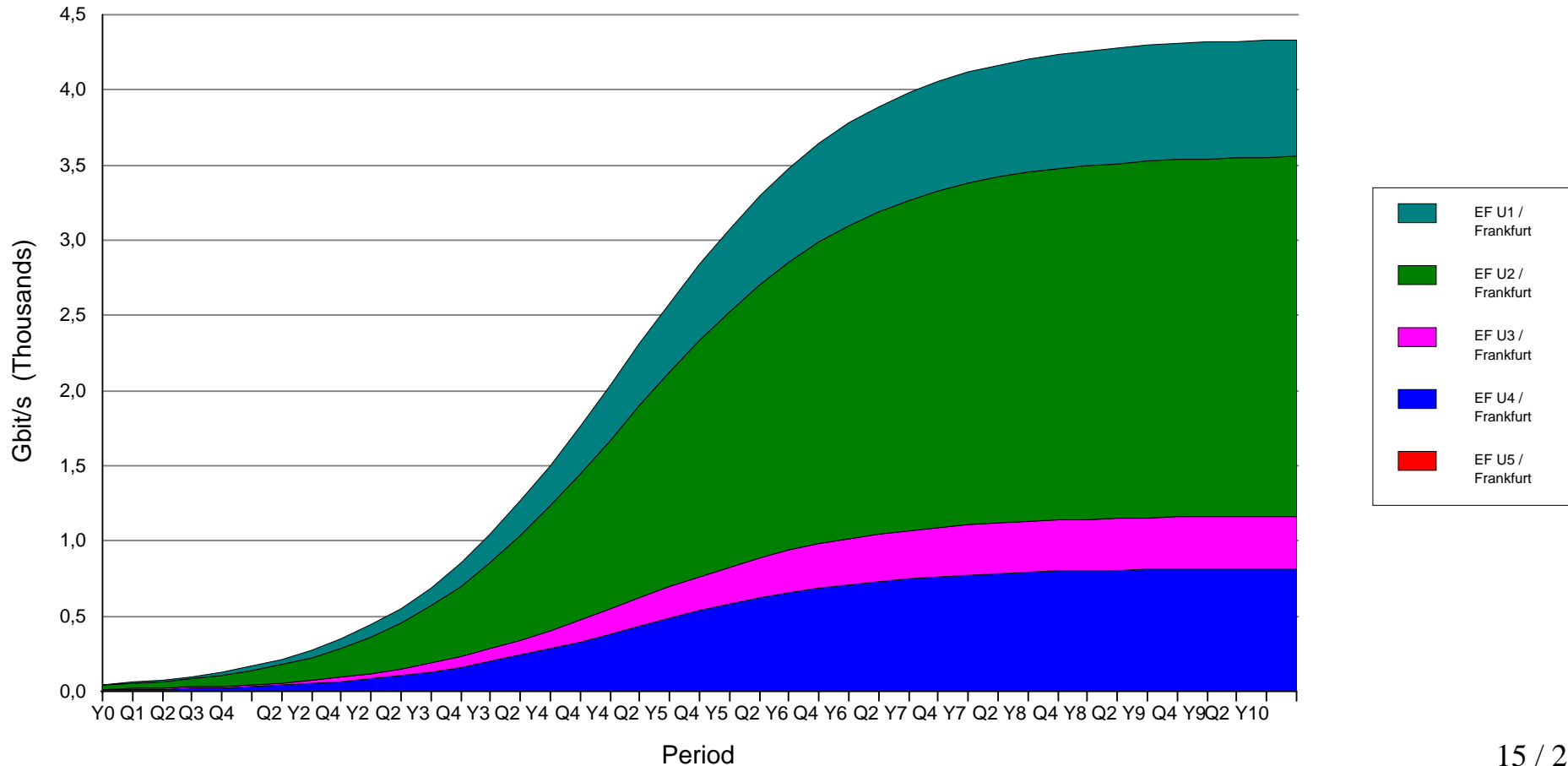
Business-Modelling software

Market Segment Size
4 Class Model

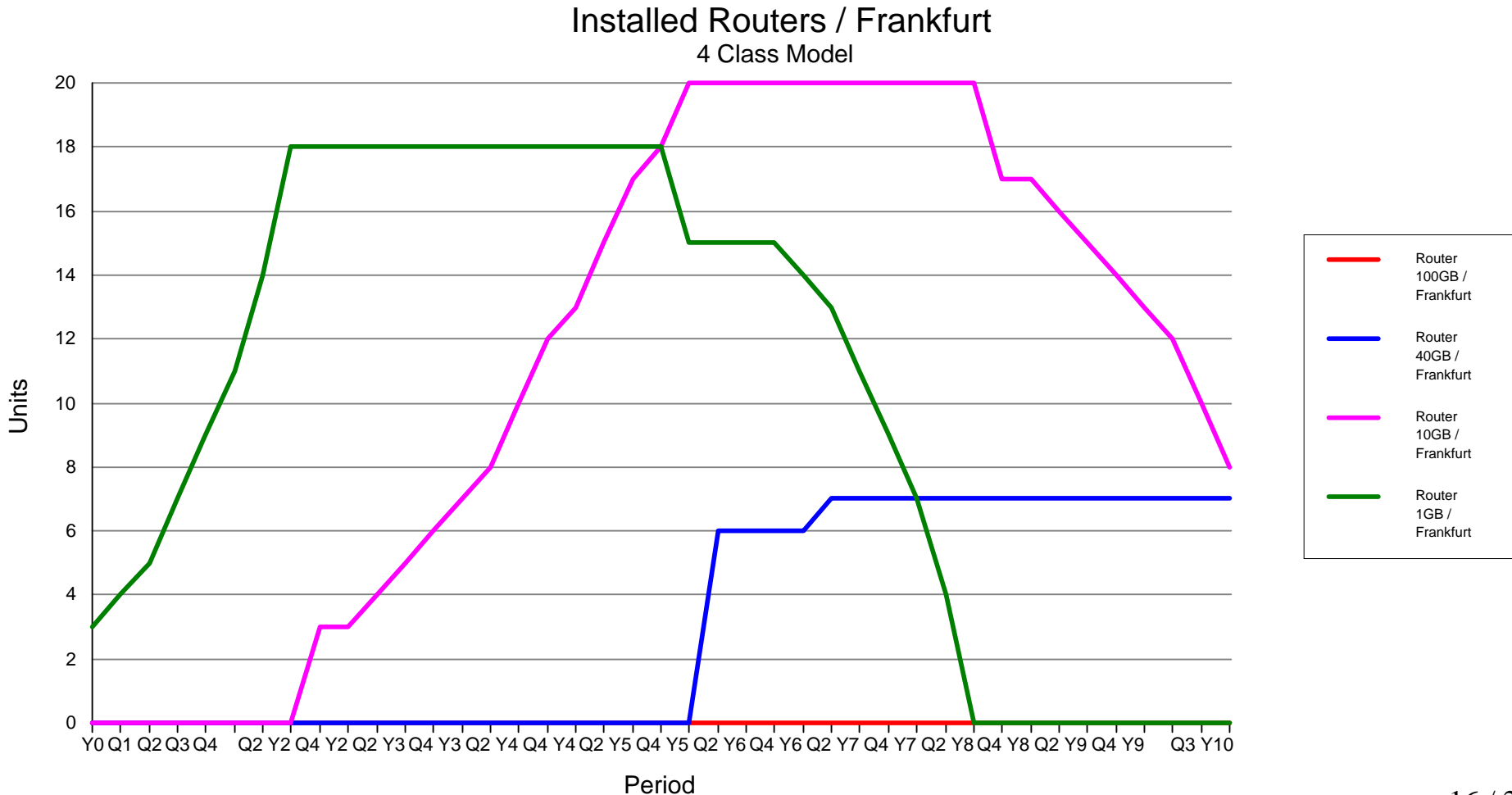


Business-Modelling software

Service Demand - Peak Traffic Load
4 Class Model

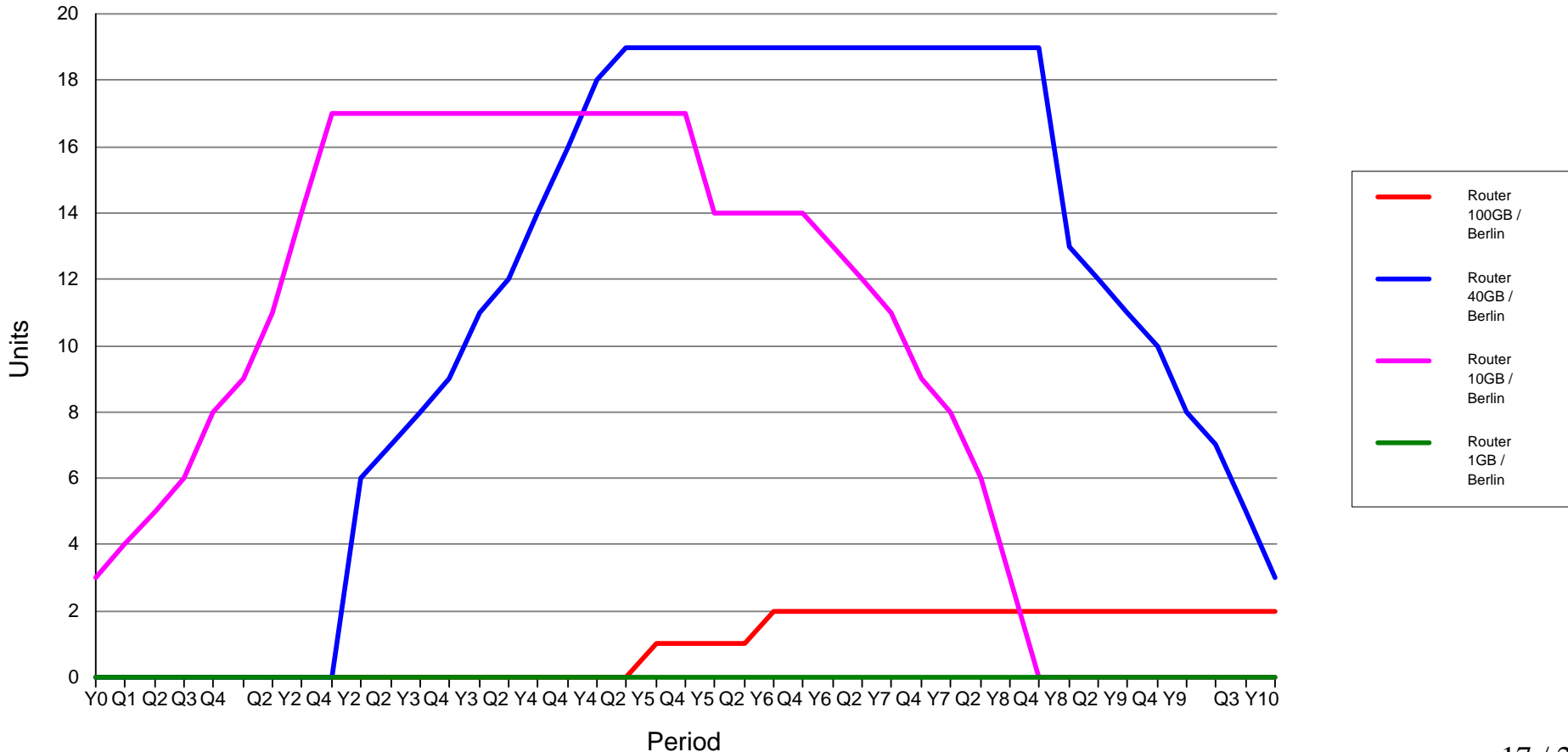


Business-Modelling software



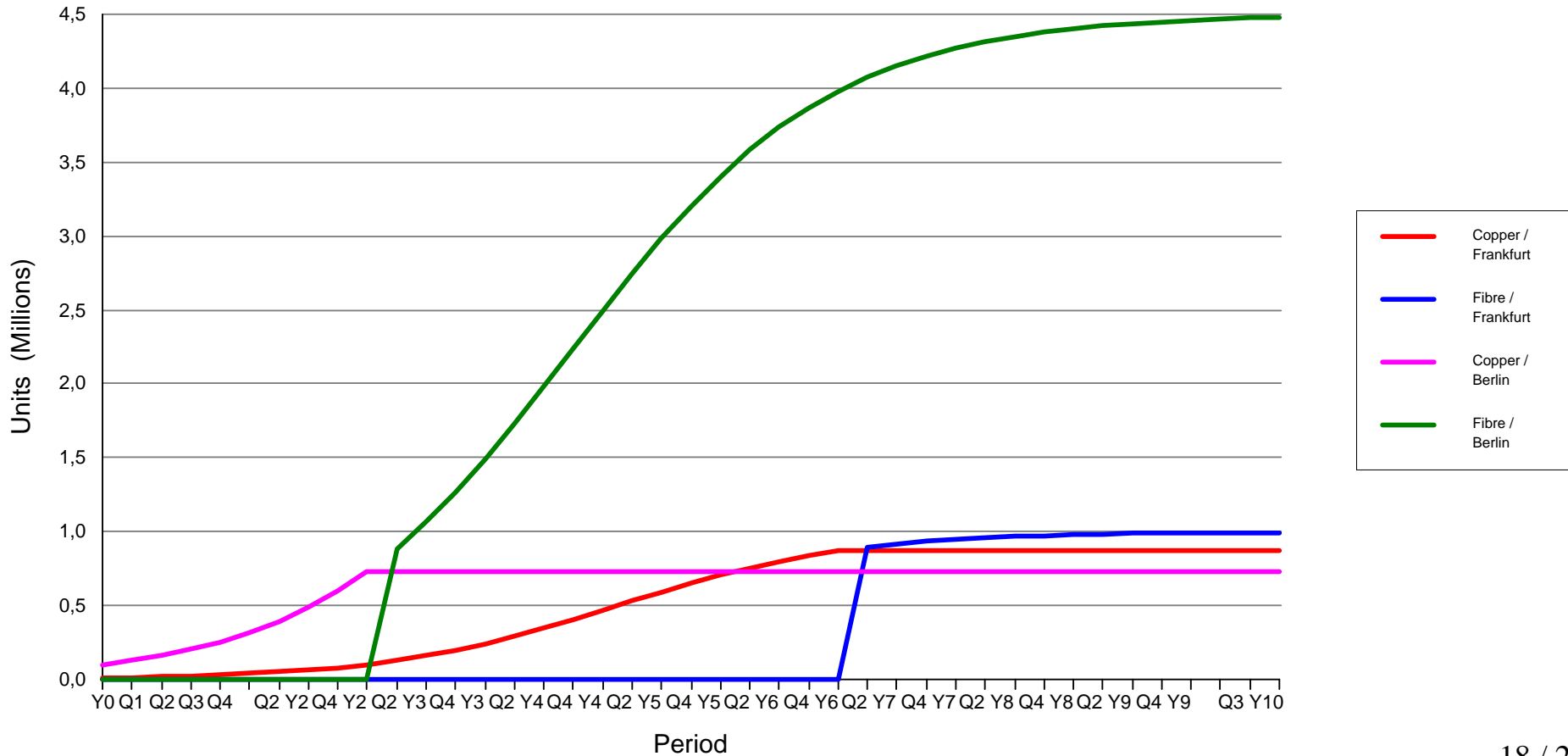
Business-Modelling software

Installed Routers / Berlin
4 Class Model



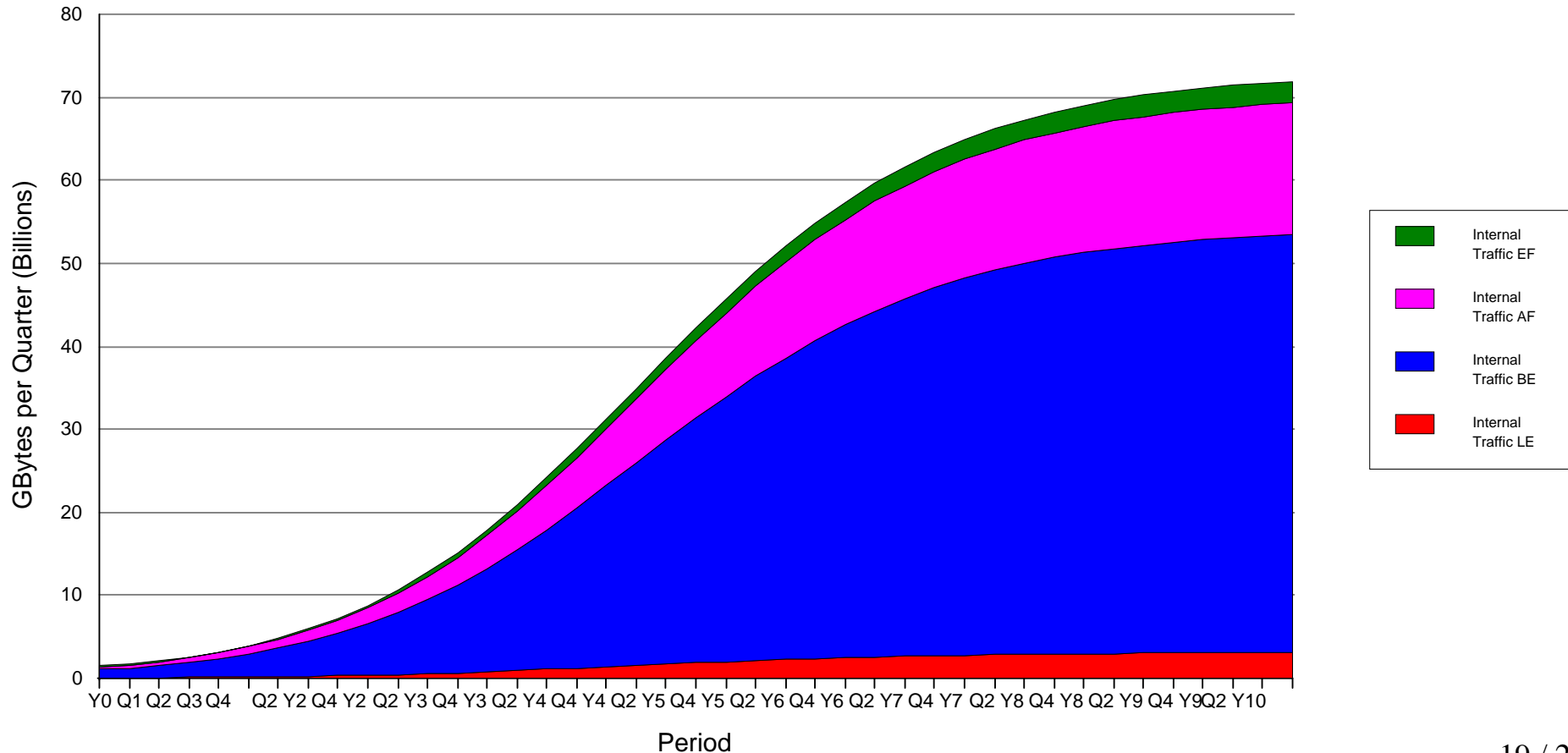
Business-Modelling software

Installed Copper & Fibre / Frankfurt vs. Berlin
4 Class Model



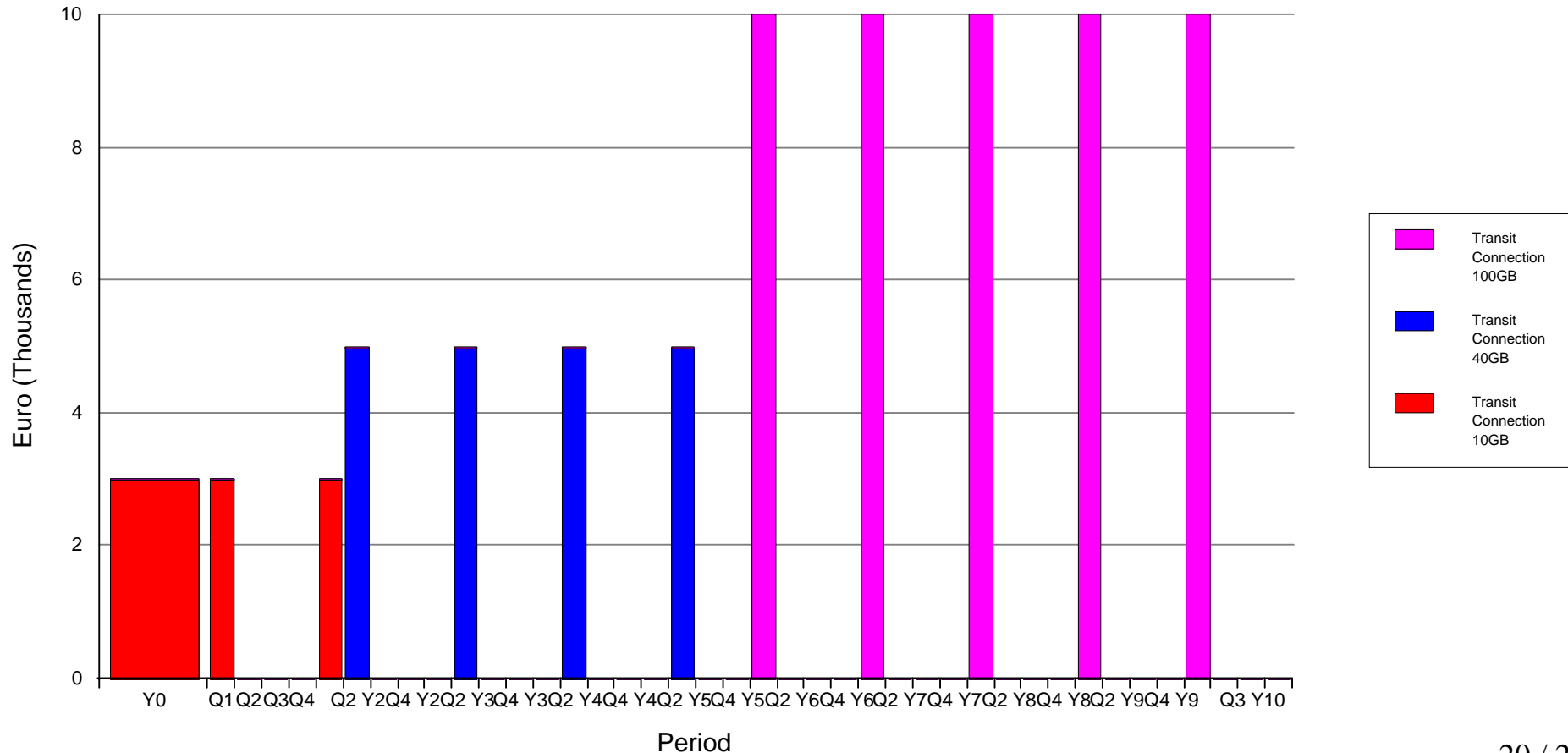
Business-Modelling software

Internal Traffic by Classes
4 Class Model



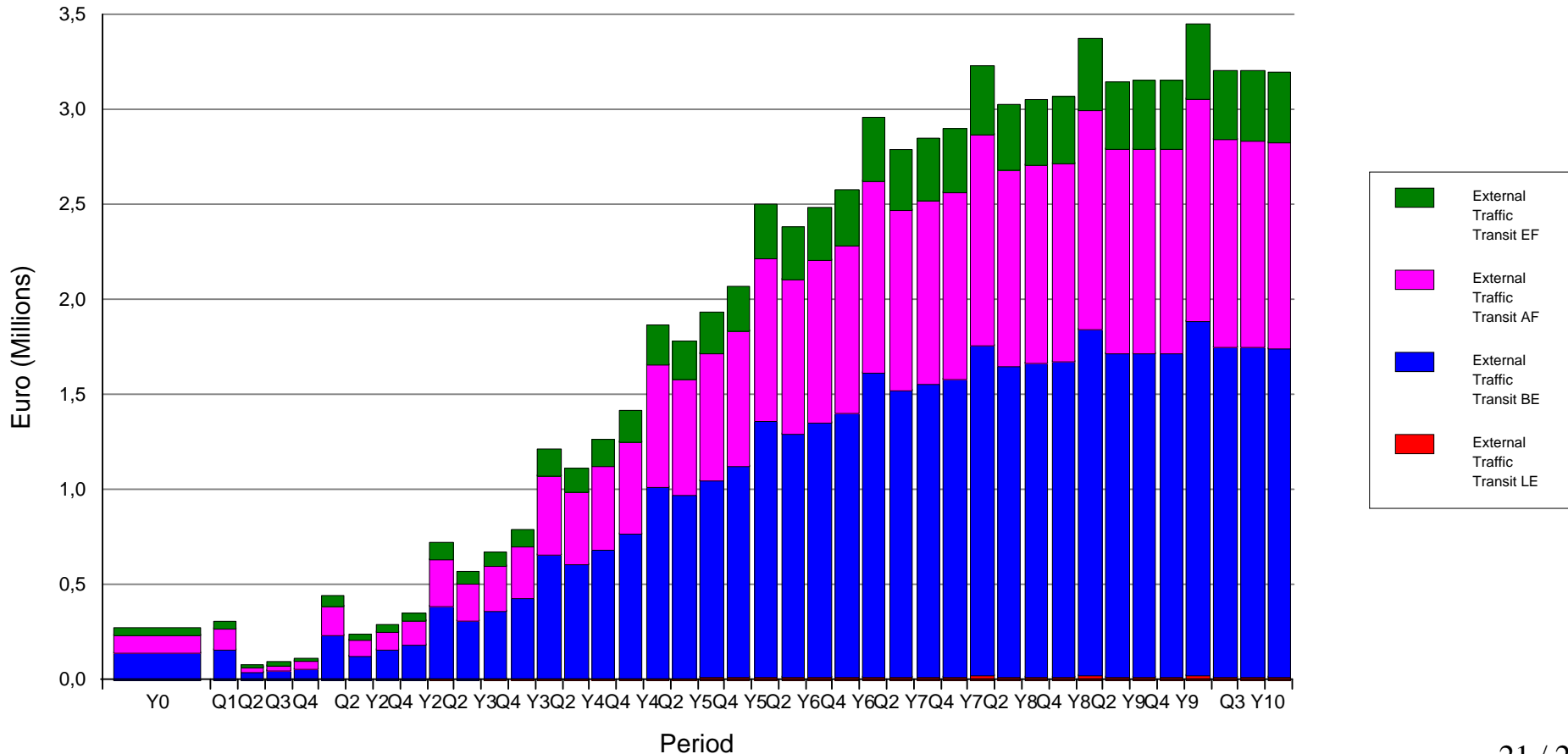
Business-Modelling software

Transit Connection One-Off Expenditures
4 Class Model



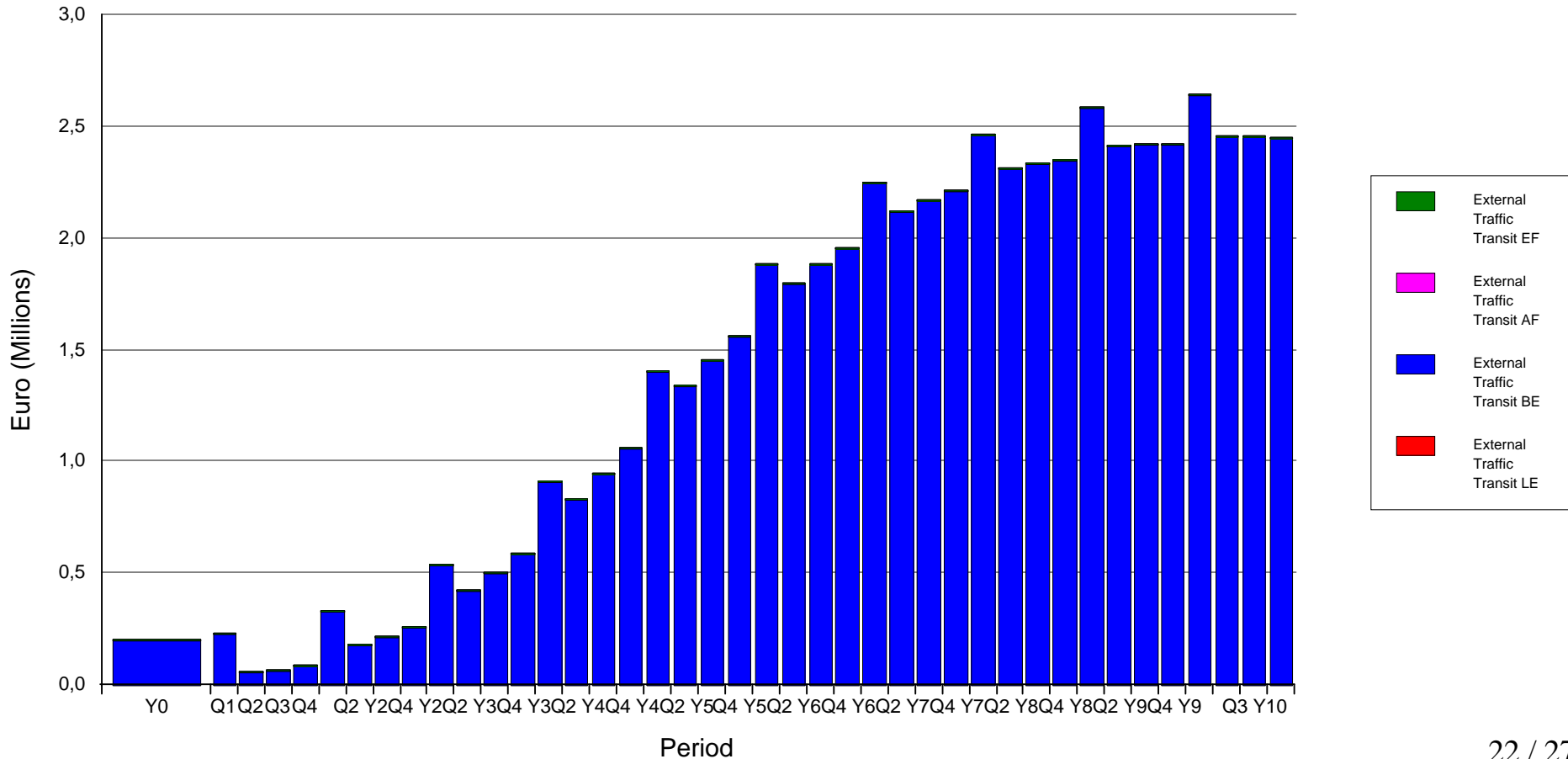
Business-Modelling software

Transit Costs by Classes
4 Class Model



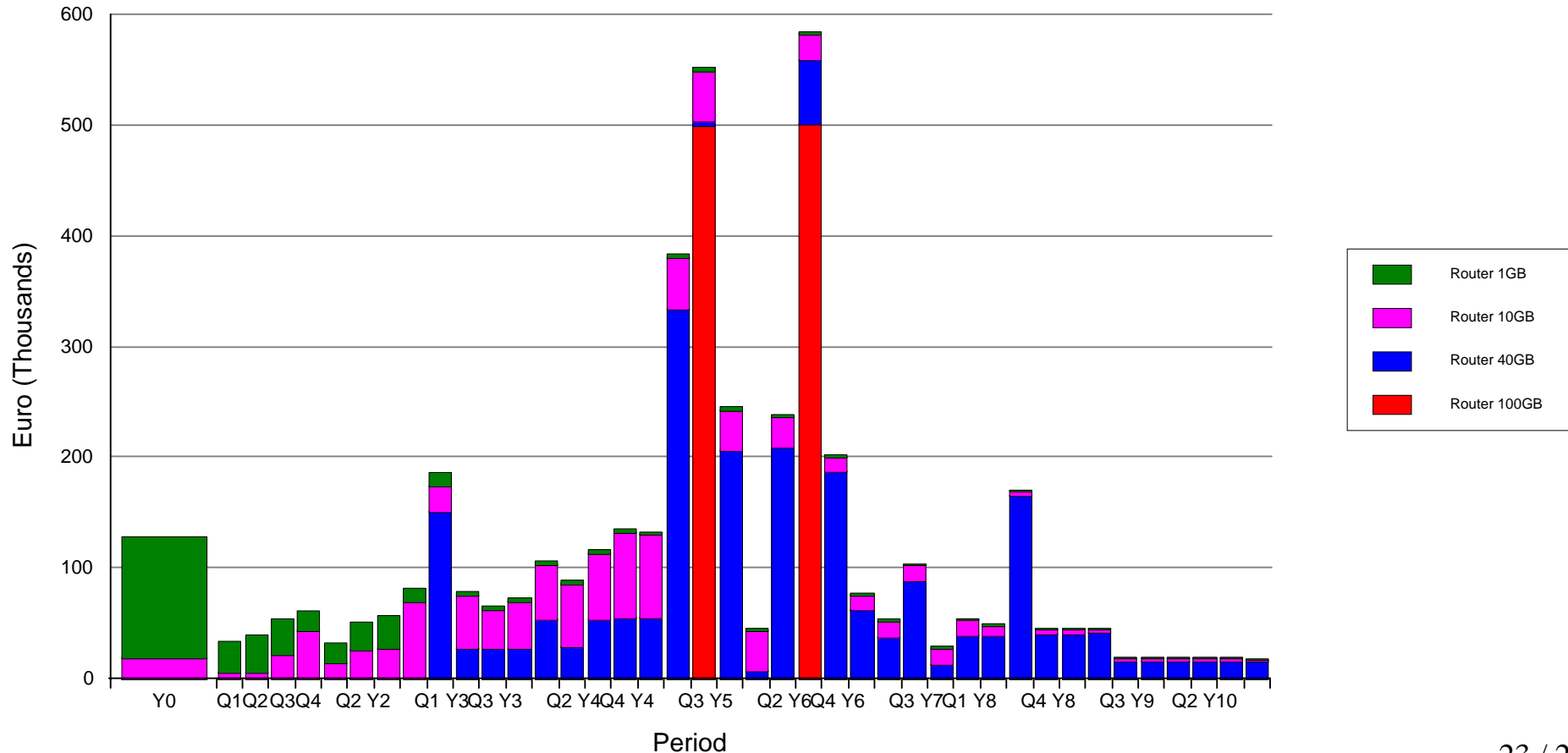
Business-Modelling software

Transit Costs
1 Class Model



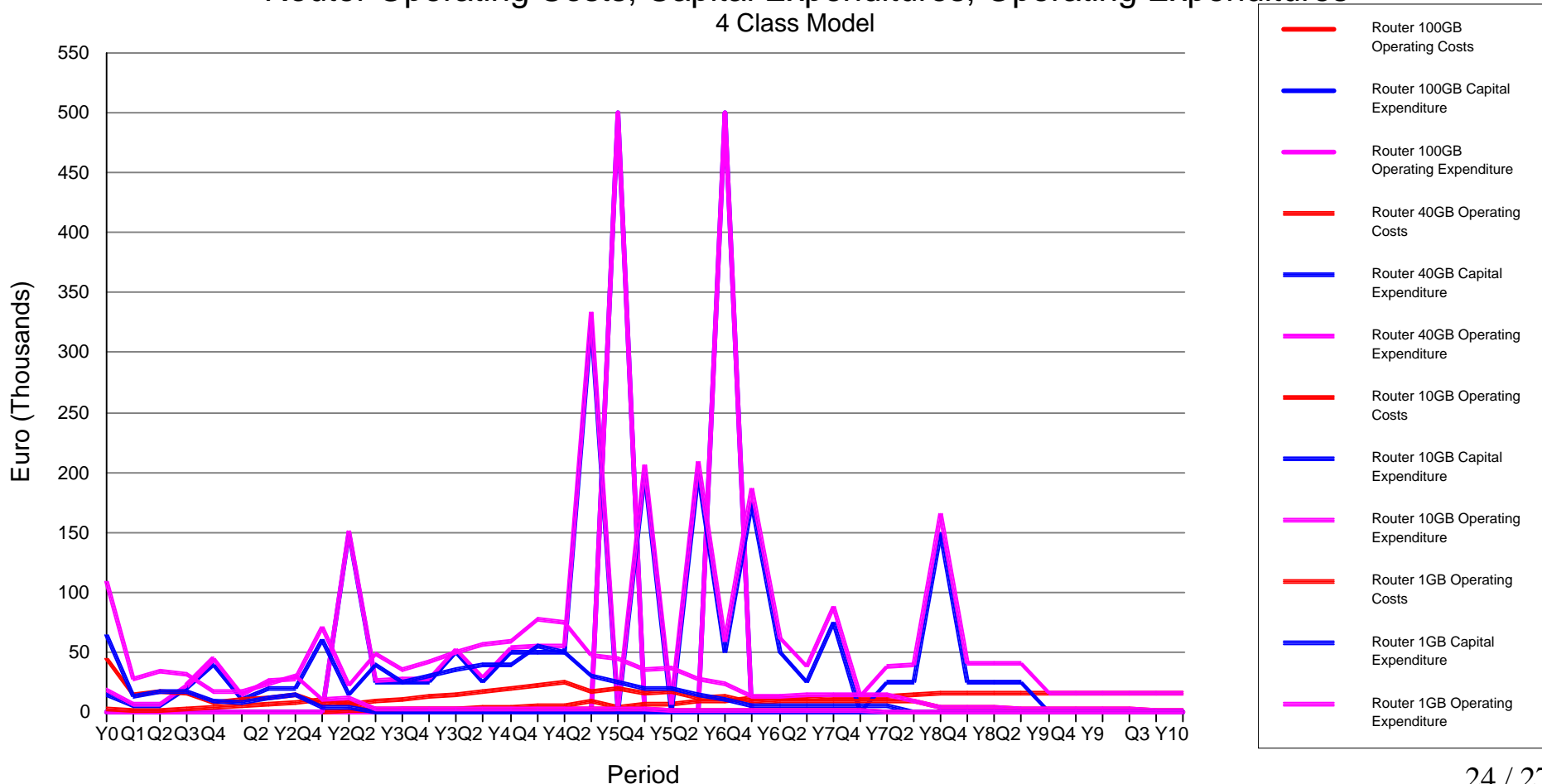
Business-Modelling software

Router Operating Costs + Capital Expenditures
4 Class Model



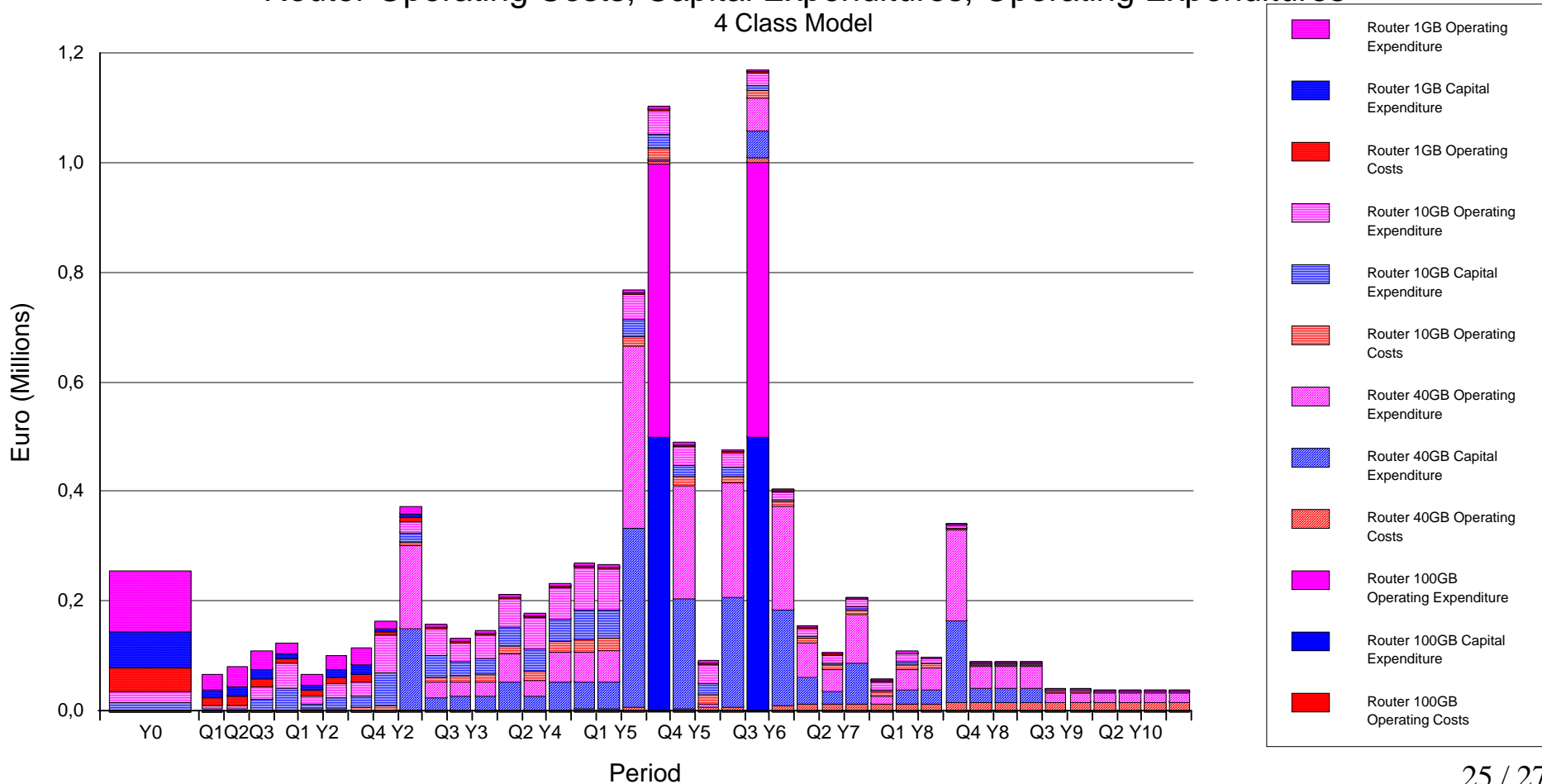
Business-Modelling software

Router Operating Costs, Capital Expenditures, Operating Expenditures
4 Class Model



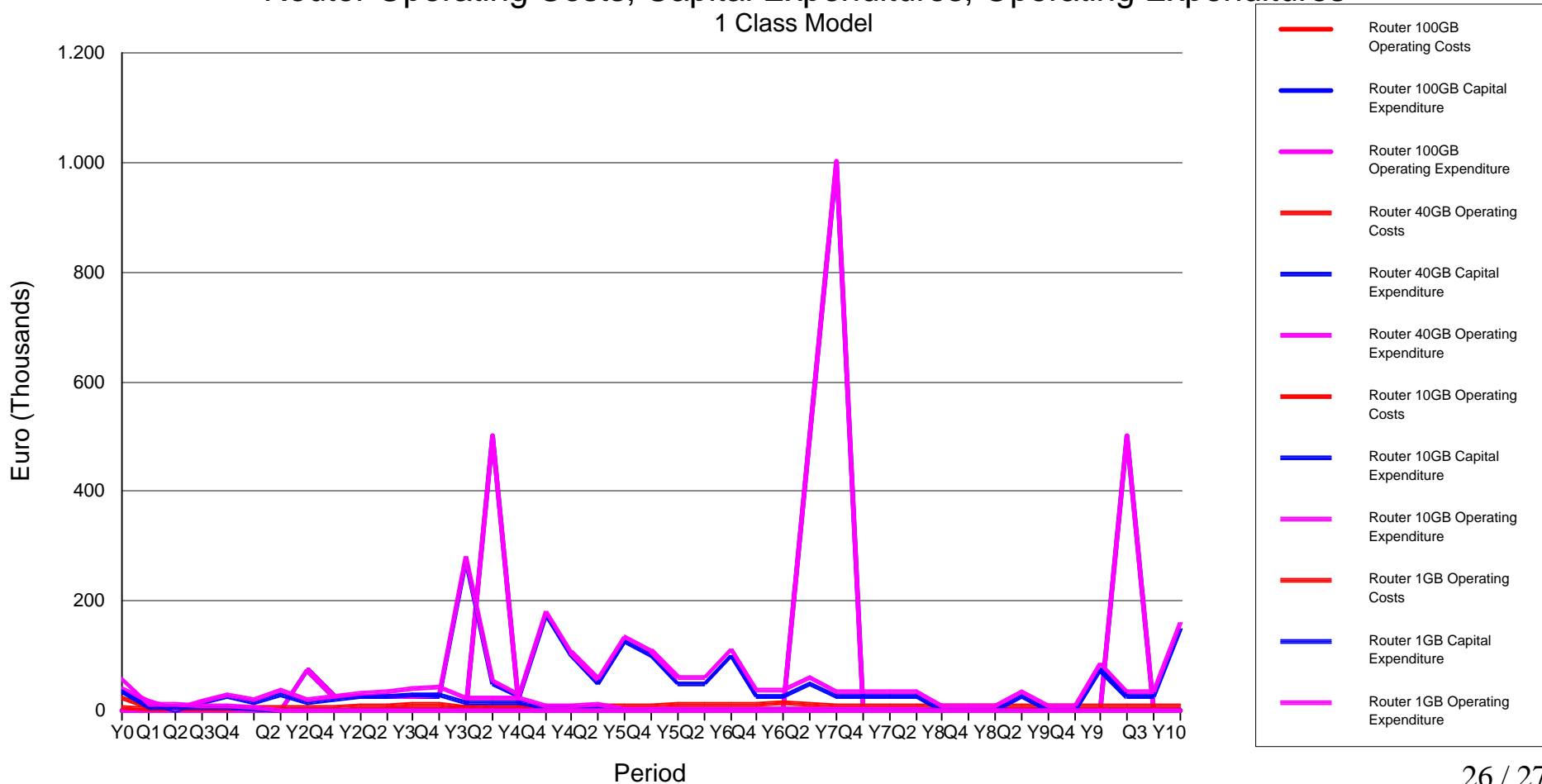
Business-Modelling software

Router Operating Costs, Capital Expenditures, Operating Expenditures
4 Class Model



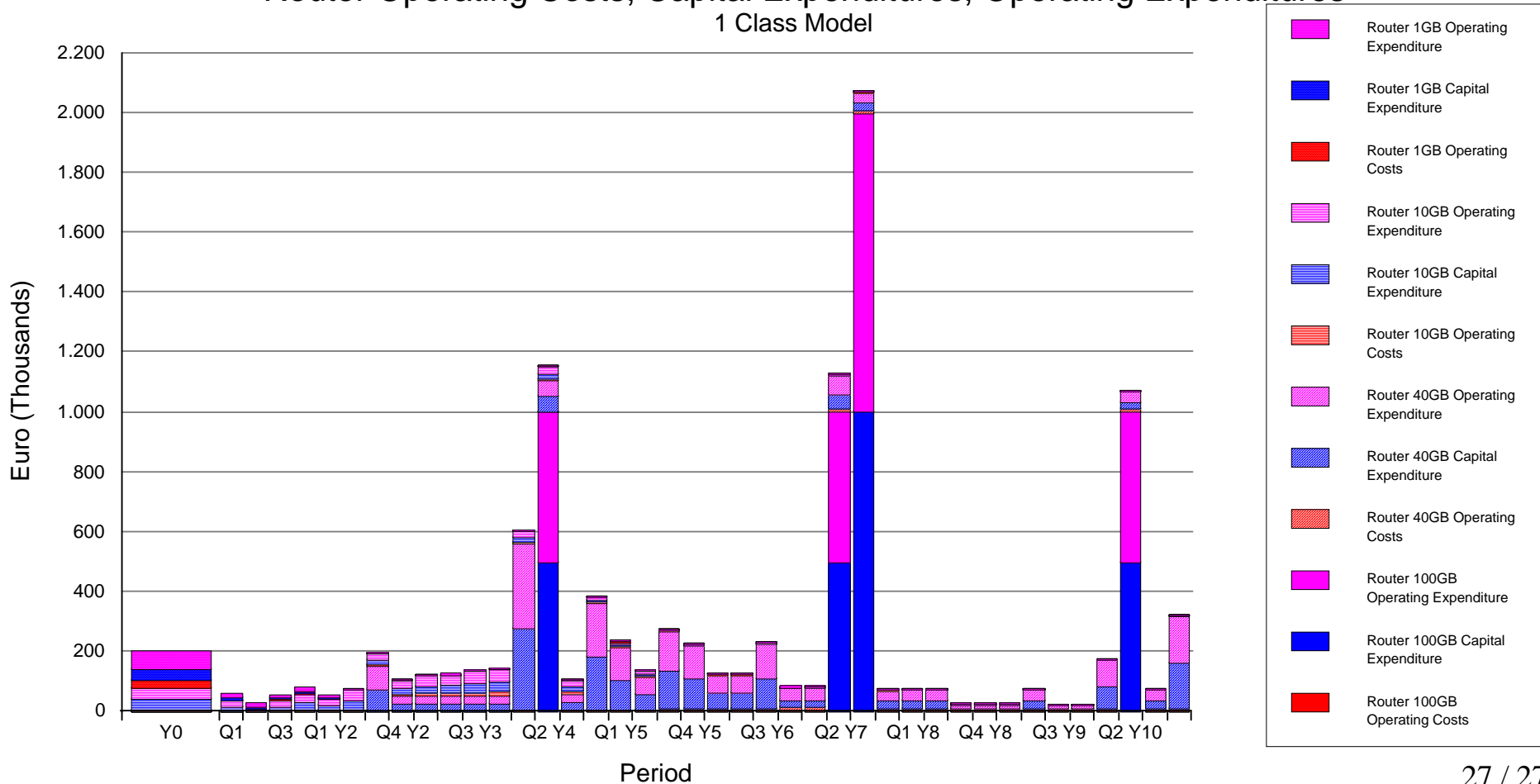
Business-Modelling software

Router Operating Costs, Capital Expenditures, Operating Expenditures
1 Class Model



Business-Modelling software

Router Operating Costs, Capital Expenditures, Operating Expenditures
1 Class Model



Survey

- Is this **model** approach **acceptable**?
- **What is missing** in terms of:
 - * network **structure** (geographically and technically)
 - * **market share assumptions** and development
 - * **profile tailoring** and penetration
 - * **technology base** installation and **transition plans**
 - * **interconnection** modelling
- **Which reports and analysis statements are of interest?**
- Further hints and criticism

Feel free to send questions, simulation ideas or hints for improvement to knoll@etit.tu-chemnitz.de .

Thank you